

## **Becky Babcock**

Babcock & Associates, Inc.

ERA Sunrise Realty

Cell: 770-851-5595

[www.BeckysRealEstate.com](http://www.BeckysRealEstate.com)

### **BUSINESS PHILOSOPHY**

My goal is to exceed the expectations of clients by providing unparalleled customer service and attention to detail in a professional, responsive manner.

### **QUALIFICATIONS**

- 15+ years experience, with a proven track record of success -- 800 sales in the last 7 years
- Superior knowledge of the North Metro Atlanta area, including a well established network as a former Cherokee County School Board Member, community leader and volunteer
- Reputation for being a person of integrity, at work, at home, and in the community
- Serving Cherokee, Fulton, Forsyth, Cobb, and Pickens Counties

### **AWARDS and ACHIEVEMENTS**

- Multi-Millions Sold: 2010-\$26 million, 2009-\$25 million, 2008-\$24 million, 2007-\$37 million, 2006-\$45 million, 2005-\$40 million
- ERA National Achievement Award; Ranked in top 10 US agents among 20,000 ERA agents
- ERA National Customer Satisfaction Award--Top 1/3 of 1% for positive client surveys after closing
- Communities Magazine Top 100 Agents for Metro Atlanta
- Cherokee Association of Realtors #1 Agent among all agents in all companies, last 5 years in a row
- Cherokee Association of Realtors Multi-Million Dollar/Top Achiever's Club, 2003-2010
- Sales Agent/Team of the Year for ERA Sunrise Realty, 2003-2010
- "Always There For You" ERA GA award for teaching classes & mentoring other agents, 2008
- Selected as a "2003 Woman of Achievement in NW Georgia" by the YWCA for "sustained excellence, exemplary achievement and creativity, professionally, and as a community leader."
- Recipient of "Major Achievements in Marketing Excellence" award for Home Sales/Marketing

### **EDUCATION**

Bachelor of Business Administration (Management), Kennesaw State University

- Magna Cum Laude; Top Management Student in the School of Business

Dave Ramsey Financial Peace University Graduate & Dave Ramsey Accelerate Business Conference

Additional education in Finance, Internet Marketing, Short Sales, Real Estate Law, Relocation, Negotiation

### **BUSINESS ASSOCIATIONS**

- Member of Cherokee Chamber of Commerce, Cherokee Association of REALTORS®, Georgia Association of REALTORS®, and National Association of REALTORS®

### **TEAM SUPPORT**

Co-listing agents for better listing service; buyer agent specialist team; full-time office administrator